



ICS Solutions

# SharePoint Adoption Framework

Driving SharePoint adoption by empowering business users

# Quickstart

Accelerate your SharePoint Adoption

“ Give a man a fish and you feed him for a day. Teach a man to fish and you feed him for a lifetime ” *Lao Tzu*

## Why SharePoint Adoption?

SharePoint adoption fails without engaged business users – fact.

ICS Solutions developed the SharePoint Adoption Framework (SAF) to overcome the key barriers to SharePoint adoption by engaging business users and allowing them to be self sufficient. SAF combines technical and business consulting, classroom and e-learning training (Computer Based Training, CBT), support, staffing, management, methodology and IT tools in a single, coordinated and scalable offering. The SharePoint Adoption Quickstart is the place to start.

## Why Quickstart?

The SAF QuickStart is a quick, easy and affordable way to get business users driving the adoption of SharePoint collaboration within your business. The QuickStart is a unique combination of co-ordinated consulting, training and tools that empower business managers to drive high value collaboration with trained local Power Users using SharePoint e-learning software.

## Benefits of Quickstart:

Quickstart brings together key elements of SAF to accelerate your SharePoint Adoption and provide the knowledge transfer necessary to maintain and extend your adoption. Quickstart enables you to get the most of your SharePoint investment by:

- Providing a low, pre-determined cost, low risk and fast way to get SharePoint adopted.
- Removing the risk of the business not using SharePoint to its full potential.
- Engaging business users from the start by providing local practical assistance, mentoring and support to apply their SharePoint skills.
- Enabling you to scale your adoption over time.
- Utilising rich SharePoint features, increasing efficiency and decreasing costs.
- Providing the tools for hands-on, real-time, highly-customised e-learning at a fraction of the cost.

# £17,500\*

includes:

- A Customised SharePoint Adoption Plan
- 3 Business managers briefed, engaged & committed
- 6 Power users trained
- 3 collaboration applications created
- 3 e-lessons created
- 2000 end user licences for e-learning software
- SharePoint user adoption dashboard

\* Excludes VAT, expenses and is subject to change



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SOA and Business Process

# Key features of Quickstart:



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## SharePoint Adoption Framework

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Feature	Description
Adoption Plan	A <b>SharePoint Adoption plan</b> is created to ensure mass adoption of SharePoint within your business user community.
Business Managers	<b>3 Business managers and power users briefed, engaged and committed</b> through a one-day workshop followed by 2 days of requirements consulting.  The workshop educates the Business Managers in the capabilities of their SharePoint implementation and helps them select collaboration applications to be built by the Power Users following training. The requirements consulting ensures that the selected application is specified in a form that can be built by the trained power users.
Power Users	<b>Up to 6 Power Users are trained</b> by attending a 3 day training course enabling them to (a) create out the box collaboration applications, (b) create e-learning lessons in the SharePoint Learning Management System (LMS) to allow End Users to use the applications.
Colaboration application and e-learning lessons	<b>3 collaboration applications and e-lessons are created</b> - each of the 3 SharePoint "out the box" collaboration applications are built by the Power Users together with the e-learning lesson needed to Train End Users on-line.
End Users	<b>Up to 2000 End Users trained</b> through access to the SharePoint e-learning lessons on the SharePoint LMS.
SharePoint Learning Management Software	<b>SharePoint E-learning tool for creating and running e-learning lessons</b> - licensed for a single processor capable of supporting up to 2000 End Users, <b>LearningPoint LMS</b> is a SharePoint based SCORM compliant learning management package allowing lessons to be both created and run.
SharePoint Adoption user management software	<b>SharePoint User Adoption Dashboard</b> - SharePoint Adoption Portal is a user adoption dashboard allowing all users to see their own learning plans and other adoption information.

## Who would need Quickstart?

QuickStart can be used in isolation or as a pilot for a company wide SharePoint adoption strategy.

You should consider the SharePoint Adoption Quickstart if you:

- want a quick and easy way to address your adoption challenges
- have implemented SharePoint but have not seen the expected business value
- have tried standard user training but there is little or no practical application
- are at the beginning of your deployment and want to get user adoption in place from the start
- see the benefit in using SharePoint Adoption Quickstart as a trial in one part of your organisation with a view to scaling company-wide

## Why ICS?

ICS Solutions has the skills, expertise and best practice knowledge to get your SharePoint implementation widely used and adopted within your organisation.

With over 8 years experience in Microsoft SharePoint and access to over 300 SharePoint experts, ICS have helped over 150 clients successfully extract the maximum value from their SharePoint investments.

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