

**Press Release**

**AvePoint and ICS Solutions Forge Partnership to Deliver Innovative SharePoint Solutions and Support**

***New partnership to leverage companies' best-of-breed solutions and expertise to maximise benefit to customers and greater UK SharePoint Community***

**London UK, Nov 5, 2008** – AvePoint, the leading provider of [Infrastructure Management Software solutions](#) for Microsoft SharePoint, and ICS Solutions, a pioneering Microsoft technology integrator and support provider, today announced a partnership for the purpose of delivering full-spectrum technology solutions to SharePoint customers in the United Kingdom. Combining ICS Solutions' expertise in the areas of technology integration and business-process optimisation, and AvePoint's leadership in software solutions for [SharePoint administration](#), data protection, [compliance](#), [replication](#), and [migration](#), this complimentary alliance will provide ICS Solutions and AvePoint customers with unparalleled service and support as they architect and deploy SharePoint.

"We are very excited to partner with ICS Solutions", said Dr. Tianyi (TJ) Jiang, COO of AvePoint. "Our goal is to provide our customers with the products and services they need to maximise ROI on their SharePoint investment. By teaming up with ICS Solutions - one of the most highly regarded and successful providers of business optimisation in the UK – customers will have access to not only best-of-breed products like DocAve, but best-in-class consulting services as well."

As a result of this strategic partnership, AvePoint and ICS Solutions will collaborate regularly to ensure clients are appraised of – and can experience firsthand – AvePoint's technological strength in the areas of [SharePoint backup & recovery](#), [administration](#), [geo-replication](#), [deployment management](#), [high availability](#), [extension archiving](#), [compliance](#), and [migration](#). Leveraging AvePoint's powerful DocAve Software Platform; the award winning 'Best of SharePoint Products, by TechEd 2008', the consultants and integrators of ICS Solutions will be able to help their clients design and deploy secure, compliant, highly reliable, and fully optimised SharePoint environments.

Andrew Smith, Solutions Business Director at ICS Solutions said: "We are committed to providing our customers with exemplary technical service and support around different Microsoft technologies. Through our SharePoint Advantage Programme, our partnership with AvePoint cements our continued dedication to offering our clients high quality administration solutions for Microsoft SharePoint, using DocAve; complete end-to-end infrastructure management solution that meets their specific business needs".

To take advantage of the innovative products and services this partnership enables, please visit [www.avepoint.co.uk](http://www.avepoint.co.uk) or [www.ics.net](http://www.ics.net)

**About AvePoint**

Since 2001, AvePoint has been a global leader in enterprise-strength infrastructure management solutions for all Microsoft SharePoint Products and Technologies. Propelled by one of the world's largest SharePoint-exclusive development teams outside of Microsoft, AvePoint's award-winning DocAve Software Platform delivers comprehensive and flexible infrastructure support for backup and recovery, geo-replication, migration, administration, deployment management, archiving and compliance solutions for Microsoft SharePoint.

AvePoint's globally recognised pioneering technology pilots the products of OEM partners such as NetApp and IBM. Headquartered in Jersey City, NJ, AvePoint serves over 3000 enterprise customers, including many Fortune-500 companies, across 6 continents, via offices in Jersey City, San Jose, Los

Angeles, Chicago, Washington D.C., Atlanta, and Dallas, USA; London, UK; Melbourne, Australia; Tokyo, Japan; and Changchun, Dalian, China. Winner of the *Best of Tech Ed It Pros* award for "Best SharePoint Product" in 2008, AvePoint is a Managed Gold Certified Microsoft Partner and GSA Certified Provider. To learn more, visit [www.avepoint.co.uk](http://www.avepoint.co.uk)

**About ICS Solutions**

With over 20 years of experience in delivering business critical solutions for organisations of all sizes and in all market sectors, ICS Solutions is one of the UK's most highly regarded and successful Microsoft Gold Certified Partners.

Specialising in the planning, design, development, implementation and support of solutions based around the latest Microsoft technologies, ICS Solutions are the UK's no 1 SharePoint partner with over 115 SharePoint projects and 300 SharePoint Consultants. The SharePoint Advantage Program from ICS Solutions is a flexible framework of options that reduce the time, cost and risk of deploying and managing SharePoint. To learn more, visit [www.ics.net](http://www.ics.net).

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